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This year's Vendor Fair is hosted by Henry Schein and the **Pinellas County Dental Association.**

Sponsored in part by the following companies:

Camlog Implants Coastal Networks

Coltene

Cornerstone Bank

Crosstex International

Digital Doc

EDS

Florida Community Bank Florida Laboratories

Henry Schein

Morgan Stanley P n C Bank

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Porter Royal Sales

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Regions Bank

SciCan

SDI

Solutionreach

Southern Dental Refining

Sterisil

Straumann

TD Bank

The Argen Corporation VOCO America

Here's a Sneak Peak of the Latest and Greatest Items from Henry Schein:

- Trios 3 Intra Oral Scanner from 3 Shape
- Camlog Implants from Camlog Biotechnologies
- DigiDoc Intral Oral Camera from DigiDoc

- Nomad Handheld Xray System from Aribex
- ProMax 3 CBCT from Planmeca

The Club at TI - 400 Treasure Island Causeway, Treasure Island 33706 Wednesday, April 6, 2016 - Social begins at 6:00 pm / Business begins at 7:00 pm

All staff is invited for a \$45.00 fee to cover the cost of dinner. If your staff manages ordering supplies at your dental office, you don't want them to miss this meeting! Attendees are required to RSVP with Kelsey Bulnes at: smilepinellas@gmail.com or (727) 342-0374.

Don't miss your chance to win a FREE one night stay at The-Ritz Carlton, Naples Beach Resort during August 5-7, 2016, a \$100 restaurant gift card, or a bottle of wine. You must attend the Vendor Fair for your chance to win. No CE will be given at this meeting.

Mark Your Calendar 2016

April 6, 2016 Vendor Fair, Sponsored by Henry Schein

The Club at TI All Staff is invited!

May 6, 2016

PCDA End of the Year Party Hollander Hotel

> View the online PCDA Master Calendar here



"El Presidente" Letter

Spring is here! Punxsutawney Phil of Pennsylvania predicted winter is over, and we can predict that it's spring in Florida once we start to see the green stuff covering our cars. All the spring breakers are here, traffic is crazy, and everywhere you go you see more and more visitors. Pinellas County is one of the best places in our nation for people to visit, vacation, and relax. What is amazing is that we live here and we can enjoy our area all year long.



Dr. Alberto Bird

In a similar way, we are flooded with, and cannot cope with, the tide of information about technology. Every day we receive e-mails, text messages, blogs, YouTube videos, etc. about the latest equipment and materials to practice the art of dentistry. Not to mention the printed information that comes through flyers, magazines and journals weekly. Dental technology is growing in leaps and bounds and deciding on which is best for our practice is always a challenge. Should I invest in the newest intraoral camera? What about the new Cerec machine and software? Should I match it with 3D imaging? Is the new caries detection technology here to stay? Making these decisions could impact the way we practice. Another consideration is figuring out the financial implications of buying all this equipment and technology and what effect it will have

For our next monthly meeting, we are keeping up with all these trends by bringing in companies associated with Henry Schein (every year we rotate between Patterson, Schein and Benco) to show us new products and technology that can benefit our dental practices. Our local banks and financial services will be there to offer advice on how they can help us achieve our financial goals.

We at PCDA believe that by exposing our members to an environment different than a traditional conference or meeting, you can relate to the representatives of these companies without being rushed or pressured to buy. We have already committed 24 vendors, our largest vendor fair ever. All the vendors will be showing their latest and greatest products and services.

We will raffle a one night stay at The Ritz-Carlton Naples Beach Resort for the West Coast District Dental Association summer meeting August 5-7, 2016, a \$100 restaurant gift card and a bottle of wine. Dinner will be buffet style so we can enjoy moving around networking and spending more time with the vendors. Our meeting will be held at The Club at TI on April 6, 2016 at 6 p.m. PLEASE RSVP with Kelsey at smilepinellas@gmail.com. Hope to see everybody at our next meeting.

Alberto M. Bird DMD, MScD

PCDA President

to our bottom line.

PCDA Membership

Invite a Colleague!

Have you met a new dentist in the area? Invite them to our upcoming Vendor Fair meeting on April 6, 2016 at The Club at TI. They will quickly learn the benefits of strong organized dentistry! It is important to keep our voices strong and loud so that our politicians have our best interests at heart.

Become a Member

Please contact Kelsey at smilepinellas@gmail.com or PCDA Membership Chairman, Dr. Mike Insoft at minsoft@tampabay.rr.com for more information about attending a meeting or becoming a member. Membership applications may also be located online at www.smilepinellas.org.

Small Bites

Medicare Part D Deadline Extended

Dentists now have until Feb. 1, 2017 to make a decision about Medicare Part D, otherwise Part D prescription drug claims for Medicare eligible patients will not be covered. If dentists want Part D plans to continue covering drugs prescribed for their Medicare patients, they must either enroll as an ordering/referring provider by filling out form 855O or enroll as a Medicare provider through form 855I. Otherwise, they must opt out of the program. CMS encourages health care providers to submit their Medicare enrollment applications or opt-out affidavits to their Medicare administrative contractors before August 1st to allow time for processing. It's the fourth time CMS has delayed the deadline. Visit CMS.gov for more information and to access forms 855O and 855I. The ADA Center for Professional Success also has links to the forms and a video tutorial on the process at Success.ADA.org/practice/Medicare/Medicare.

Read the full story here.

Q&A with FDAS Agent, Rick D'Angelo

- Q. Can my hygienist give anesthesia?
- A. Yes, as long as they have taken and completed the proper course.
- Q. Will my hygienist giving anesthesia need their own professional liability insurance?
- A. Most carriers will not require the hygienist to obtain their own professional liability insurance.



- Q. Do I need to notify my carrier?
- A. Yes, you will need to notify your agent/carrier and let them know that your hygienist has completed the course and will start giving anesthesia. I cannot speak for every company. The Doctors Company, who the FDA endorses and FDA Services uses for malpractice, will cover hygienists under the doctor's policy. The Doctors Company will require a copy of the hygienist's newly updated license that shows that they can perform anesthesia.
- Q. Will there be any additional cost to my policy?
- A. The Doctors Company will not charge an additional premium. If you do not have the Doctors Company, you will have to check with your current carrier. Not all insurance companies are the same.

If you have any additional questions, please contact Rick D'Angelo at (800) 877-7597.

Volunteer to Become an Examiner for the Florida Dental Licensure Exam

ARE YOU:

- Actively engaged in the practice of dentistry in Florida for at least five years;
- Interested in continuing dental education;
- And not connected in any way with any medical or dental college?

If you're interested in becoming an examiner, contact the Board of Dentistry office at (850) 245-4474 and tell them you want to volunteer as an examiner for the Florida dental licensure exam.

Click here for more information.

WCDDA Kintsugui Award Receipient



The "Kintsugi" Access to Care (A2C) Volunteer Award

For the vision and inspiration to restore lives by "putting the pieces back together"...

&

The profound "Ripple Effect" on professional volunteerism for a higher purpose-to honor the human condition.

Congratulations to PCDA Member, **Dr. Haychell Saraydar** on receiving the Kintsugi Award for her unwavering commitment and dedication to serving her community. She was awarded on February 18th in Tampa by the West Coast District Dental Association.

Endo Post

FOR SALE:

RVG 6100 2015 CARESTREAM KODAK Digital Dental X-Ray Sensor #2. New in box, never used RVG 6100 Size 2 sensor. Includes all accessories. No software included. Contact Randy Griffin at (727) 787-4005 for additional information.

QUALFIED DENTAL ASSISTANT SEEKING FULL-TIME WITH BENEFITS:

I'm looking for an established, busy dental office to obtain a challenging career position that will correspond with my current abilities and skill. I am a graduate of PTEC, and have experience in assisting with a variety of dental procedures and oral surgeries. I am highly skilled in preparing dental materials, collecting patient health histories, and taking impressions and radiographs. I am available for full time with the ability to work over time when needed. Please contact Stacey Goodman Wilson, CDA at 727-345-4134.

Direct all classified and ad inquiries to:

PCDA/Kelsey Bulnes: smilepinellas@gmail.com or (727) 342-0374

Laser Meeting

The Academy of Laser Dentistry April 14-16, 2016 • The Caribe Royal in Orlando

Register on the website www.laserdentistry.org

Lasers are incorporated into so many areas of dentistry, why not learn more about them from the experts at the annual meeting in Orlando! I've attended this international meeting in the past (which is usually held in California), and was very impressed at the vast knowledge of the speakers, let alone the educational interactions between the attendees. I encourage you to read their web-site and see what this meeting entails. Last years' topic on laser activation of the pulp and generating a dentin bone-like substance in the molars of rats made my jaw drop. A Chinese dentist and first-timer to the U.S. commented to me that she only came because of the laser meeting, and hadn't intended on visiting any other places! I hope you enjoy this meeting as much as I know I will.

Dr. Kathy Divito

Other Important Dates

FLA-MOMS, Jacksonville	April 22-23, 2016
PCDA End of the Year Party, <u>Hollander Hotel</u>	May 6, 2016
Florida Dental Convention (FDC), Orlando	June 16-18, 2016
PCDA Officer Installation, <u>Duncan McClellan Gallery</u>	September 9, 2016

History Book Progress

